

|                                       |                                                    | FYE 2024 - Adopted Budget | FYE 2024 - Actuals     | FYE 2025 - Adopted Budget | FYE 2025 - Projected Budget | FYE 2026 - Proposed Budget |
|---------------------------------------|----------------------------------------------------|---------------------------|------------------------|---------------------------|-----------------------------|----------------------------|
| <b>General Operating Income</b>       |                                                    |                           |                        |                           |                             |                            |
| 42000                                 | Property Tax Capture                               | \$ 478,110.00             | \$ 477,112.88          | \$ 482,891.10             | \$ 482,891.10               | \$ 594,640.00              |
|                                       | - City of East Lansing capture                     | \$ 478,110.00             | \$ 477,112.88          | \$ 482,891.10             | \$ 482,891.10               | \$ 594,640.00              |
|                                       | - City of Lansing capture                          | \$ -                      | \$ -                   | \$ -                      | \$ -                        | \$ -                       |
|                                       | - TIF Capture Adjustment (Adjustment factor)       | \$ (47,811.00)            | \$ -                   | \$ (48,289.11)            | \$ -                        | \$ (59,464.00)             |
| 45030                                 | Investments                                        | \$ -                      | \$ 145.33              | \$ -                      | \$ -                        | \$ -                       |
| <b>Total General Operating Income</b> |                                                    | <b>\$ 430,299.00</b>      | <b>\$ 477,258.21</b>   | <b>\$ 434,601.99</b>      | <b>\$ 482,891.10</b>        | <b>\$ 535,176.00</b>       |
| <b>General Operating Expenditures</b> |                                                    |                           |                        |                           |                             |                            |
| 60290                                 | Business Registration Fees                         | \$ 50.00                  | \$ 20.00               | \$ 50.00                  | \$ 20.00                    | \$ 50.00                   |
| 62110                                 | Accounting Fees                                    | \$ 15,000.00              | \$ 12,455.00           | \$ 15,000.00              | \$ 15,000.00                | \$ 15,000.00               |
| 62140                                 | Legal Fees                                         | \$ 10,000.00              | \$ 900.00              | \$ 10,000.00              | \$ 1,500.00                 | \$ 10,000.00               |
| 62895                                 | Facilities Management                              | \$ -                      | \$ 0                   | \$ -                      | \$ -                        | \$ -                       |
| 63200                                 | LEAP Contracts (Services and Staff)                | \$ 145,000.00             | \$ 141,750.00          | \$ 152,250.00             | \$ 148,837.50               | \$ 156,279.38              |
| 63300                                 | TIF Capture Adjustment                             | \$ -                      | \$ 10,000.00           | \$ -                      | \$ -                        | \$ -                       |
| 63400                                 | LDFA TIC Sponsorship (Base)                        | \$ 10,000.00              | \$ -                   | \$ 10,000.00              | \$ 10,000.00                | \$ 10,000.00               |
| 63500                                 | LDFA TIC Additional Sponsorship                    | \$ 10,000.00              | \$ -                   | \$ 10,000.00              | \$ -                        | \$ 10,000.00               |
| 63600                                 | TIC development support                            | \$ 10,000.00              | \$ 7,817.00            | \$ 10,000.00              | \$ 2,500.00                 | \$ 10,000.00               |
| 65020                                 | Postage, Mailing Service                           | \$ 50.00                  | \$ -                   | \$ 50.00                  | \$ -                        | \$ 50.00                   |
| 65040                                 | Supplies                                           | \$ 500.00                 | \$ 609.84              | \$ 500.00                 | \$ -                        | \$ 500.00                  |
| 65070                                 | Bank Fees                                          | \$ 100.00                 | \$ -                   | \$ 100.00                 | \$ -                        | \$ 100.00                  |
| 65120                                 | Insurance - Liability, D&O                         | \$ 3,200.00               | \$ 2,513.00            | \$ 3,200.00               | \$ 3,200.00                 | \$ 3,200.00                |
| 65130                                 | Programs and services (including unrestricted net) | \$ 325,000.00             | \$ 311,559.28          | \$ 385,000.00             | \$ 382,600.00               | \$ 383,000.00              |
| 65140                                 | Discretionary Payment                              | \$ 5,000.00               | \$ 4,197.54            | \$ 5,000.00               | \$ 2,000.00                 | \$ 5,000.00                |
| 65145                                 | Unrestricted net position spend down               | \$ -                      | \$ 15,600.00           | \$ -                      | \$ -                        | \$ -                       |
| 65150                                 | LDFA Strategic planning facilitation               | \$ -                      | \$ -                   | \$ 70,000.00              | \$ 2,000.00                 | \$ 50,000.00               |
| 65155                                 | SmartZone development fund (including marketin     | \$ 50,000.00              | \$ 32,973.62           | \$ 80,000.00              | \$ 50,000.00                | \$ 70,000.00               |
| 65160                                 | 2021 TIF Plan                                      | \$ -                      | \$ -                   | \$ -                      | \$ -                        | \$ -                       |
| 65165                                 | Staff Support                                      | \$ -                      | \$ -                   | \$ -                      | \$ -                        | \$ -                       |
| 65170                                 | Rising Tide fund                                   | \$ 47,811.00              | \$ 47,500.00           | \$ 48,289.11              | \$ 29,500.00                | \$ 48,772.00               |
| 68320                                 | Travel and Meetings                                | \$ -                      | \$ 49.78               | \$ -                      | \$ -                        | \$ -                       |
| <b>Total Year Spending</b>            |                                                    | <b>\$ 631,711.00</b>      | <b>\$ 587,945.06</b>   | <b>\$ 799,439.11</b>      | <b>\$ 647,157.50</b>        | <b>\$ 771,951.38</b>       |
| <b>Net Income</b>                     |                                                    | <b>\$ (201,412.00)</b>    | <b>\$ (110,686.85)</b> | <b>\$ (364,837.12)</b>    | <b>\$ (164,266.40)</b>      | <b>\$ (236,775.38)</b>     |